



**GENERATE**CAPITAL

## **Senior Asset Manager, Waste to Value**

### **INTRODUCTION**

*Generate is hiring a Senior Asset Manager to oversee a number of assets within its Waste to Value portfolio, consisting primarily of anaerobic digestors. Reporting to the VP of Asset Management, the mission of this role is to create and preserve long term value of assets under management by overseeing all aspects of financial, contractual, and operational performance.*

### **ABOUT GENERATE CAPITAL**

Generate Capital has emerged as a leader in the high-growth sustainable infrastructure market, having built a highly differentiated investment and operating platform with a track record of strong risk-adjusted returns and significant, long-term institutional investor support. Our investment platform represents the only one-stop shop for pioneers of the Resource Revolution. Our infrastructure business delivers the most affordable, reliable and sustainable resources to customers.

The last several decades have ushered in a dramatic rise in demand for natural resources like energy, water, food, and materials. The "Resource Revolution" is about doing more with less of our natural resources - a fundamentally economic proposition proving that sustainability pays. We believe that we can solve the world's most pressing resource issues, not by reinventing the world, but by rebuilding it, with high-impact, economic, and proven solutions we have available today. As a result, customers, communities, innovators, developers, capital partners and the planet all win.

With a \$10B pipeline of projects, completed transactions totaling over \$2.5B and a utility-like, pay as you go model (which we call Infrastructure-as-a-Service™), Generate Capital has quickly established itself as a leader in the enormous markets of distributed energy, mobility, water and waste management.

Up until now, new energy asset finance (a \$300B annual market) has been dominated by larger-scale projects that tend to attract traditional capital sources. Generate Capital is focused on being a capital partner to pioneering project developers and solution providers that need flexible capital solutions to meet their needs on asset size, underwriting complexity, project duration and perceived risk. As a long-term investor with truly permanent capital, Generate Capital is the only credible long-term partner for these pioneers, and the best infrastructure provider for these customers.

### **What you can expect from us:**

- The ability to truly "do well by doing good"; indeed, we really are changing the world
- An opportunity to help build a cutting edge, values-driven organization that is leading the Resource Revolution and redefining the economics of distributed, sustainable infrastructure
- The integration of our values - integrity, collaboration, excellence, intellectual honesty, and accountability - at all levels and with our many stakeholders
- An opportunity for entrepreneurship and leadership in building out and managing the company's operational infrastructure and the teams to support it
- A commitment to your professional development, ongoing learning opportunities, and overall growth as a person
- The ability to work with a team with decades of collective experience financing and managing billions of dollars of sustainable infrastructure, leading successful startups, and growing great people
- Competitive pay and benefits

## **ABOUT YOU**

*You are an experienced energy asset manager with excellent operational knowledge, preferably who has been exposed to the biogas and/or wastewater treatment industries, supplemented by strong commercial, financial, and administrative skillsets.*

### **What you will be doing at Generate Capital as a Senior Asset Manager for Waste to Value investments:**

#### **For Generate owned facilities**

- Thoroughly understand the operations of each facility and identify opportunities for operational improvements
- Perform regular site visits to engage with key personnel and observe operations firsthand
- Participate in the preparation of annual operating plans for facilities and implement remedial plans as necessary
- Monitor monthly financial and operating reporting and conduct dashboard analyses for monthly review
- Monitor construction of facilities, report on progress vs. budget, and approve milestone payments
- Comply and improve asset management standards across the Waste to Value portfolio for integration into corporate reporting
- Assess the performance of the O&M providers on a quantitative and qualitative basis;
- Monitor and assess the performance of plant managers and other key plant employees
- Interface with third party administrative services, including accounting, financial reporting, cash management, and invoice processing
- Review contracts and identify opportunities to increase project revenue and reduce operating expenses

#### **For prospective investments**

- Assist in due diligence of new investment opportunities
- Assist in strategic reviews of new sectors and identification of new investment opportunities

#### **Candidate requirements and qualifications:**

- 7+ years of experience of in asset management/operations, preferably with some exposure to Anaerobic Digestion, Wastewater Treatment, Thermal projects based on woody biomass or MSW, MRFs or other material handling processes
- Prior experience as an asset P&L owner
- Experience in commissioning of facilities
- Experience in plant management from a commercial and business administration perspective
- Must have strong knowledge of GAAP project accounting, financial controls, and budget development
- Must have significant experience as a commercial lead including: dispute resolution, contract negotiation, and business development/origination
- Outstanding communication and interpersonal skills, including empathy, intuition, and listening
- High level of self-awareness and humility, with excitement about confronting uncomfortable situations or new challenges
- Intellectual agility and curiosity, superb analytical skills; problem-solving is your default mode
- Entrepreneurial spirit: flexibility to do whatever it takes, comfort with risk and the unknown, recognition that we're never going to be perfect and that "perfect can be the enemy of the good"
- Knowledgeable and dependable presence with experience working with management
- Experience in a growth company is preferable

#### **Location and Travel Requirements**

- Position will be based in San Francisco, CA but remote work arrangements will be considered
- Travel required 20% of the time comprising regular site visits to Generate owned facilities, due diligence of new opportunities, and if remote, travel to the San Francisco office. Travel requirements will be greater for remote employees

*Generate Capital is an equal opportunity employer and does not discriminate against otherwise qualified applicants on the basis of actual or perceived race, color, creed, religion, ancestry, citizenship status, age, sex, marital status, sexual orientation, national origin, disability or handicap, veteran status, or any other characteristic protected by applicable federal, state, or local laws.*